## **Graduate Program Requirements**

## **Business & Entrepreneur Program Requirements**

Currently displaying program requirements for academic year: GRAD 2013-2014

## Master of Arts Mgmt 2013

## 48 credits required.

Grade of B or better required in all coursework.

**Master of Arts Mgmt** 

Arts Mgmt Core		Courses:	9/9
Course	Title	Credits	Grade
28-6116	Behavioral Economics	3	В
28-6111	Accounting for Decision Making	3	В
28-6100	Marketing Principles	3	В
28-6127	Leadership in Arts & Media Management	3	В
28-6115	Financial Management	3	В
28-6117	Arts, Media, and the Law	3	В
28-6120	Strategic Planning	3	В
28-6415	New Media Strategies	3	В

Take a minimum of 24 credits from the following:

	Arts Mgmt Electives		Courses:	8/15
	Course	Title	Credits	Grade
I	28-6405	Criticism in Arts, Media and Entertainment	3	В
I	28-6151	Managing and Licensing Intellectual Property	3	В
I	28-6161	Project Management	1	В
I	28-6315	Fundraising	3	В
I	28-6330	Comparative Cultural Policy	3	В
I	28-6154	Negotiation Strategies	1	В
I	28-6114	Labor Relations	1	В
I	28-5154J	Customer Relationship	1	В
I	28-6180	Internship	1	В
I	28-6610	Media Management	3	В
I	28-6670	Decision Makers in Media	3	В
I	28-6760	Sponsorship & Broadcasting Rights Management	3	В
I	28-6815	Revenue Generation Strategies for Live Entertainment	3	В
	28-6270	Museum Management	3	В
l	28-6275	Gallery and Art Market Management	3	В

	28-6470	Decision Makers in Music Business	3	В
	28-6512	<b>Entrepreneurship and New Business Creation</b>	3	В
	28-6363	Community Organizing: Theory of Social Change	3	В
	28-6187	Thesis Proposal Development	1	В
	28-6189	Thesis Continuance	1	В
	28-5020	Gallery Management: Practicum	3	В
	28-5040	AEMMP Record Label: Practicum	3	В
	28-5060	AEMMP Digital Distribution: Practicum	3	В
	28-5065	AEMMP Music Publishing: Practicum	3	В
	28-5070	Talent Agency: Practicum	3	В
	28-5080	Club Management: Practicum	3	В
	28-5090	Events Management: Practicum	3	В
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